


# AWADH S. ZAKIN

Industrial Engineer




## CONTACT INFORMATION

 Male

 26/12/1993

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 Yemeni

## OBJECTIVE

I am a motivated industrial engineer with strong skills in engineering tools, seeking to advance my career by driving improvements and delivering practical solutions that contribute to organizational success.

## SKILLS

### Language:

Arabic, English (TOEFL ITP: 550)

### Digital:

Microsoft office, Microsoft Project, Microsoft SQL, CAD, CNC Simulator, Minitab, Arena Simulation, Photoshop.

## VOLUNTARY WORK

### Saudi Arabian Scouts Association

Organizer, Aug 2016 - Sep 2016

Contributed 150 volunteer hours during Hajj season in Madinah, providing essential support to pilgrims.

### Tech Event Forum at Taibah University

Organizer, Apr 2019

Organized the Event, handling logistics, team management, and attendee experience, while enhancing my organizational and teamwork skills.

## EDUCATION

Aug 2015 - Dec 2020

**Taibah University**, Bachelor of Industrial Engineering

Very Good: GPA, (3.92/5.00)

## WORK EXPERIENCE

FEB 2022 - JUN 2024

**Bahannan For Mobiles (BFM)**, Seller

Consistently exceeded sales targets by 50% through personalized service and upselling, increased customer retention by 60%, and efficiently managed inventory while supporting marketing efforts to boost store traffic.

JUN 2019 - AUG 2019

**National Factory for Elevators**, Trainee

Studied and documented all manufacturing operations and machines in the factory, determined the process flow for most operations, and received training on some CNC machines.

## PROJECTS

Apr 2019 - Apr 2020

**A Global Study for a Company of Recycling Rice Bags Waste in Saudi Arabia**, Graduate Project

This study assesses the feasibility of a jute rice bag recycling factory in Madinah, focusing on marketing (supply, demand, competition), technical (obstacles, machinery), and financial (resource needs, project viability) aspects to determine if the business is worth pursuing for investors and stakeholders.

Aug 2019 - Dec 2019

**Improve Al-Haram Parking Flow**, Engineering Project

I re-evaluated the car parking system and redesigned the layout, reducing checkout wait times by 50%.

## COURSES

**2024:** 7 Advance Courses in Project Management - Coursera

**2024:** Introduction to Cyber Security - Edraak

**2024:** Lean Six Sigma White Belt Course - FlowPlus Academy

**2019:** Occupational Safety and Health Standards (OSHA) - Taibah University

**2014:** Cambridge for IT skills - Cambridge International Education

## MEMBERSHIPS

IEOM Society International, Member  
Alumni Club Hadramout, Member

2024 - CURRENT  
2023 - CURRENT